

## TERMS USED IN FINANCIAL STATISTICAL REPORTS (FSRs)

**Total Member Months** - Number of members enrolled in each month. YTD is the sum of the individual month's membership.

### **Revenues:**

- **Premiums** – Capitation payments paid to HMOs by HHSC
- **Delivery Supplemental Payments** – A one-time per pregnancy supplemental payment made by HHSC to STAR, CHIP and CHIP Perinatal HMOs.
- **Bariatric Supplemental Payments** – A one-time per bariatric surgery supplemental payment made by HHSC to STAR, STAR+PLUS, and STARHealth HMOs.
- **Investment Income** – All interest and dividend income resulting from investment of funds received.
- **Other Income** – Any and all income generated from other sources.

### **Medical Expenses:**

- **Capitated Services:**
  - *Single Service* – Amounts paid to providers that do not pay claims to other providers from the capitation payments received.
  - *Delegated Networks* – Capitation amounts paid to subcontracted individual professional associations (IPAs). These funds are used to pay claims for services performed by an integrated delivery system under contract with the IPA.
- **IBNR Accrual Medical Expenses** – Incurred But Not Reported (IBNR) accrual medical expenses are an estimate of the expected healthcare expenses incurred, but not paid, based on claims lag schedules and completion factors, as well as any counts of services rendered but not billed, e.g., pre-authorized hospital days.

**Administrative Expenses** – includes those expenses that are directly or indirectly in support of the Texas Medicaid Service Delivery Area (SDA) operations of the MCO. Administrative expenses include:

- Salaries, wages, and other benefits
- Employee bonuses and commissions
- Payroll taxes
- Legal fees and expenses
- Auditing, actuarial, and other consulting
- Travel expenses
- Marketing and advertising
- Postage, shipping, and telephone
- Printing and office supplies
- Space rental
- Utilities and maintenance
- Building depreciation
- Equipment depreciation
- Equipment rental
- Outsourced services
- Insurance, except on real estate, excludes reinsurance premiums
- Premium tax
- Regulatory authority licenses and fees
- Affiliated company allocations/charges – portion of any affiliated company management fees and/or other allocations/charges incurred by the affiliate on behalf of the MCO that are charged to the Texas Medicaid SDA operations
- Other administrative expenses – other expenses not specifically identified in any of the above administrative expense classifications.

## STAR+PLUS HMO Program Financial Statistical Report

**Organization:** Molina Healthcare of Texas, Inc.  
**Service Area:** Harris  
**Submission Date:** 08/28/09  
**Submission Type:** SFY08  
**Accrual Date:** 07/31/09

**Part 1: Summary Income Statements (Dollars). All Coverage Groups Combined**

Incurring Months:	September	October	November	December	January	February	March	April	May	June	July	August	YTD
<b>1 Total Member Months</b>	<b>7,385</b>	<b>7,351</b>	<b>7,220</b>	<b>7,043</b>	<b>7,123</b>	<b>7,183</b>	<b>7,166</b>	<b>7,162</b>	<b>7,156</b>	<b>7,253</b>	<b>7,299</b>	<b>7,351</b>	<b>86,692</b>
<b>Revenues:</b>													
2 Premiums (HHSC Capitation)	3,203,708	3,186,383	3,145,619	3,097,561	3,137,718	3,179,313	3,186,510	3,218,364	3,247,217	3,293,497	3,318,911	3,358,943	<b>38,573,744</b>
3 Bariatric Supplemental Payments	0	0	0	0	0	0	0	0	0	0	0	0	<b>0</b>
4 Investment Income	35,324	42,337	46,601	49,511	49,611	45,341	38,251	33,066	33,816	28,888	29,710	30,740	<b>463,196</b>
5 Other Revenue	0	0	0	0	0	0	0	0	0	0	0	0	<b>0</b>
<b>6 Total Revenues</b>	<b>3,239,032</b>	<b>3,228,720</b>	<b>3,192,220</b>	<b>3,147,072</b>	<b>3,187,329</b>	<b>3,224,654</b>	<b>3,224,761</b>	<b>3,251,430</b>	<b>3,281,033</b>	<b>3,322,385</b>	<b>3,348,621</b>	<b>3,389,683</b>	<b>39,036,940</b>
<b>Medical Expenses:</b>													
Capitated Services:													
7 Single Service	0	0	0	0	0	0	0	0	0	0	0	0	<b>0</b>
8 Delegated Networks	11,220	6,472	9,457	7,528	3,568	4,143	2,384	4,360	4,240	4,090	4,248	4,284	<b>65,994</b>
9 Fee-For-Service	1,968,976	2,039,537	2,067,186	1,903,568	2,223,094	2,040,074	2,126,372	2,294,041	2,224,948	2,091,629	2,307,032	2,188,902	<b>25,475,358</b>
10 IBNR Accrual	0	0	0	0	0	0	0	0	49,342	49,342	49,342	49,342	<b>197,368</b>
<b>11 Total Medical Expenses</b>	<b>1,980,196</b>	<b>2,046,009</b>	<b>2,076,643</b>	<b>1,911,096</b>	<b>2,226,662</b>	<b>2,044,217</b>	<b>2,128,756</b>	<b>2,298,401</b>	<b>2,278,530</b>	<b>2,145,061</b>	<b>2,360,622</b>	<b>2,242,528</b>	<b>25,738,720</b>
12 Total Administrative Expenses	414,782	462,490	365,445	594,978	412,869	500,017	527,829	436,213	564,709	524,266	519,293	600,394	<b>5,923,286</b>
<b>13 Total Expenses</b>	<b>2,394,978</b>	<b>2,508,499</b>	<b>2,442,088</b>	<b>2,506,074</b>	<b>2,639,531</b>	<b>2,544,234</b>	<b>2,656,585</b>	<b>2,734,614</b>	<b>2,843,239</b>	<b>2,669,327</b>	<b>2,879,915</b>	<b>2,842,922</b>	<b>31,662,006</b>
<b>14 Net Income Before Taxes</b>	<b>844,054</b>	<b>720,221</b>	<b>750,132</b>	<b>640,998</b>	<b>547,798</b>	<b>680,420</b>	<b>568,176</b>	<b>516,816</b>	<b>437,794</b>	<b>653,058</b>	<b>468,706</b>	<b>546,761</b>	<b>7,374,934</b>
15 % of Medical Exp to Premiums + BSP	61.8%	64.2%	66.0%	61.7%	71.0%	64.3%	66.8%	71.4%	70.2%	65.1%	71.1%	66.8%	<b>66.7%</b>
16 % of Administrative Exp to Premiums + BSP	12.9%	14.5%	11.6%	19.2%	13.2%	15.7%	16.6%	13.6%	17.4%	15.9%	15.6%	17.9%	<b>15.4%</b>
17 % of Net Income to Total Revenues	26.1%	22.3%	23.5%	20.4%	17.2%	21.1%	17.6%	15.9%	13.3%	19.7%	14.0%	16.1%	<b>18.9%</b>
18 Performance Assessment													<b>0</b>
19 Quality Challenge Award													<b>0</b>
20 Hospital Inpatient Incentive - Shared Savings Award													<b>0</b>
21 Hospital Inpatient Disincentive - Admin Fee at Risk													<b>0</b>
22 Liquidated Damages		(16,000)		(7,500)							(2,500)		<b>(26,000)</b>

Note: Reporting is on an incurred basis. All prior months' data must be updated to reflect each reported month on an incurred basis, including revised monthly IBNR estimates.