

TERMS USED IN FINANCIAL STATISTICAL REPORTS (FSRs)

Total Member Months - Number of members enrolled in each month. YTD is the sum of the individual month's membership.

Revenues:

- **Premiums** – Capitation payments paid to HMOs by HHSC
- **Delivery Supplemental Payments** – A one-time per pregnancy supplemental payment made by HHSC to STAR, CHIP and CHIP Perinatal HMOs.
- **Bariatric Supplemental Payments** – A one-time per bariatric surgery supplemental payment made by HHSC to STAR, STAR+PLUS, and STARHealth HMOs.
- **Investment Income** – All interest and dividend income resulting from investment of funds received.
- **Other Income** – Any and all income generated from other sources.

Medical Expenses:

- **Capitated Services:**
 - *Single Service* – Amounts paid to providers that do not pay claims to other providers from the capitation payments received.
 - *Delegated Networks* – Capitation amounts paid to subcontracted individual professional associations (IPAs). These funds are used to pay claims for services performed by an integrated delivery system under contract with the IPA.
- **IBNR Accrual Medical Expenses** – Incurred But Not Reported (IBNR) accrual medical expenses are an estimate of the expected healthcare expenses incurred, but not paid, based on claims lag schedules and completion factors, as well as any counts of services rendered but not billed, e.g., pre-authorized hospital days.

Administrative Expenses – includes those expenses that are directly or indirectly in support of the Texas Medicaid Service Delivery Area (SDA) operations of the MCO. Administrative expenses include:

- Salaries, wages, and other benefits
- Employee bonuses and commissions
- Payroll taxes
- Legal fees and expenses
- Auditing, actuarial, and other consulting
- Travel expenses
- Marketing and advertising
- Postage, shipping, and telephone
- Printing and office supplies
- Space rental
- Utilities and maintenance
- Building depreciation
- Equipment depreciation
- Equipment rental
- Outsourced services
- Insurance, except on real estate, excludes reinsurance premiums
- Premium tax
- Regulatory authority licenses and fees
- Affiliated company allocations/charges – portion of any affiliated company management fees and/or other allocations/charges incurred by the affiliate on behalf of the MCO that are charged to the Texas Medicaid SDA operations
- Other administrative expenses – other expenses not specifically identified in any of the above administrative expense classifications.

Foster Care Program Financial Statistical Report

Organization: Bankers Reserve dba Superior Health Plan Network
Service Area: EPO
Submission Date: 06/29/09
Submission Type: Quarterly
Accrual Date: 05/31/09

Part 1: Summary Income Statements (Dollars), All Coverage Groups Combined

Incurring Months:	September	October	November	December	January	February	March	April	May	June	July	August	YTD
1 Total Member Months	31,944	32,012	31,533	31,180	30,721	30,476	30,368	30,039	29,244	0	0	0	277,517
Revenues:													
2 Premiums (HHSC Capitation)	20,147,046	20,050,643	19,840,483	19,573,767	19,202,292	18,999,202	18,931,077	18,790,328	18,664,360	0	0	0	174,199,196
3 Bariatric Supplemental Payments	0	0	0	0	0	0	0	0	0	0	0	0	0
4 Investment Income	23,552	18,497	15,192	15,537	15,546	11,308	13,798	6,802	2,221				122,452
5 Other Revenue													0
6 Total Revenues	20,170,598	20,069,140	19,855,675	19,589,304	19,217,837	19,010,510	18,944,874	18,797,129	18,666,581	0	0	0	174,321,648
Medical Expenses:													
Capitated Services:													
7 Single Service	0	0	0	0	0	0	0	0	0	0	0	0	0
8 Delegated Networks	8,764,295	8,881,289	8,901,622	8,805,182	8,270,596	8,445,012	8,475,975	8,286,001	8,291,466	0	0	0	77,121,438
9 Fee-For-Service	9,134,574	8,944,602	9,142,610	9,697,069	9,573,728	9,602,786	10,482,672	7,698,253	2,345,769	0	0	0	76,622,062
10 IBNR Accrual	219,706	363,455	298,369	795,490	569,606	348,370	556,495	2,077,831	7,481,375	0	0	0	12,710,695
11 Total Medical Expenses	18,118,575	18,189,345	18,342,601	19,297,741	18,413,930	18,396,168	19,515,141	18,062,084	18,118,610	0	0	0	166,454,195
12 Total Administrative Expenses	2,363,549	2,407,966	2,299,760	2,447,294	2,232,309	2,212,440	2,286,831	2,234,621	2,201,942	0	0	0	20,686,713
13 Total Expenses	20,482,124	20,597,311	20,642,361	21,745,035	20,646,239	20,608,608	21,801,972	20,296,705	20,320,552	0	0	0	187,140,908
14 Net Income Before Taxes	(311,526)	(528,171)	(786,686)	(2,155,731)	(1,428,402)	(1,598,098)	(2,857,098)	(1,499,576)	(1,653,971)	0	0	0	(12,819,260)
15 % of Medical Exp to Premiums + BSP	89.9%	90.7%	92.5%	98.6%	95.9%	96.8%	103.1%	96.1%	97.1%	0.0%	0.0%	0.0%	95.6%
16 % of Administrative Exp to Premiums + BSP	11.7%	12.0%	11.6%	12.5%	11.6%	11.6%	12.1%	11.9%	11.8%	0.0%	0.0%	0.0%	11.9%
17 % of Net Income to Total Revenues	-1.5%	-2.6%	-4.0%	-11.0%	-7.4%	-8.4%	-15.1%	-8.0%	-8.9%	0.0%	0.0%	0.0%	-7.4%
18 Performance Assessment													
19 Liquidated Damages	0	(37,675)	0	0	(50,500)	0	(12,800)	0	0				(100,975)

Note: Reporting is on an incurred basis. All prior months' data must be updated to reflect each reported month on an incurred basis, including revised monthly IBNR estimates.