

TERMS USED IN FINANCIAL STATISTICAL REPORTS (FSRs)

Total Member Months - Number of members enrolled in each month. YTD is the sum of the individual month's membership.

Revenues:

- **Premiums** – Capitation payments paid to HMOs by HHSC
- **Delivery Supplemental Payments** – A one-time per pregnancy supplemental payment made by HHSC to STAR, CHIP and CHIP Perinatal HMOs.
- **Bariatric Supplemental Payments** – A one-time per bariatric surgery supplemental payment made by HHSC to STAR, STAR+PLUS, and STARHealth HMOs.
- **Investment Income** – All interest and dividend income resulting from investment of funds received.
- **Other Income** – Any and all income generated from other sources.

Medical Expenses:

- **Capitated Services:**
 - *Single Service* – Amounts paid to providers that do not pay claims to other providers from the capitation payments received.
 - *Delegated Networks* – Capitation amounts paid to subcontracted individual professional associations (IPAs). These funds are used to pay claims for services performed by an integrated delivery system under contract with the IPA.
- **IBNR Accrual Medical Expenses** – Incurred But Not Reported (IBNR) accrual medical expenses are an estimate of the expected healthcare expenses incurred, but not paid, based on claims lag schedules and completion factors, as well as any counts of services rendered but not billed, e.g., pre-authorized hospital days.

Administrative Expenses – includes those expenses that are directly or indirectly in support of the Texas Medicaid Service Delivery Area (SDA) operations of the MCO. Administrative expenses include:

- Salaries, wages, and other benefits
- Employee bonuses and commissions
- Payroll taxes
- Legal fees and expenses
- Auditing, actuarial, and other consulting
- Travel expenses
- Marketing and advertising
- Postage, shipping, and telephone
- Printing and office supplies
- Space rental
- Utilities and maintenance
- Building depreciation
- Equipment depreciation
- Equipment rental
- Outsourced services
- Insurance, except on real estate, excludes reinsurance premiums
- Premium tax
- Regulatory authority licenses and fees
- Affiliated company allocations/charges – portion of any affiliated company management fees and/or other allocations/charges incurred by the affiliate on behalf of the MCO that are charged to the Texas Medicaid SDA operations
- Other administrative expenses – other expenses not specifically identified in any of the above administrative expense classifications.

STAR+PLUS HMO Program Financial Statistical Report

Organization: Superior Health Plan, Inc.
Service Area: Nueces
Submission Date: 06/29/09
Submission Type: Quarterly
Accrual Date: 05/31/09

Part 1: Summary Income Statements (Dollars). All Coverage Groups Combined

Incurring Months:	September	October	November	December	January	February	March	April	May	June	July	August	YTD
1 Total Member Months	9,887	9,871	9,820	9,778	9,852	9,921	9,915	9,990	9,982	0	0	0	89,016
Revenues:													
2 Premiums (HHSC Capitation)	6,545,362	6,570,926	6,585,377	6,652,743	6,835,846	6,941,476	6,699,469	6,792,983	6,845,737	0	0	0	60,469,920
3 Bariatric Supplemental Payments	0	0	0	0	0	0	0	0	0	0	0	0	0
4 Investment Income	(59,825)	11,669	11,655	12,226	11,528	10,954	11,483	11,098	20,995				41,783
5 Other Revenue													0
6 Total Revenues	6,485,537	6,582,595	6,597,032	6,664,969	6,847,374	6,952,430	6,710,952	6,804,081	6,866,732	0	0	0	60,511,703
Medical Expenses:													
Capitated Services:													
7 Single Service	0	0	0	0	0	0	0	0	0	0	0	0	0
8 Delegated Networks	300,702	300,590	299,119	296,445	328,935	333,143	335,083	335,854	335,884	0	0	0	2,865,756
9 Fee-For-Service	5,673,466	5,972,374	5,361,588	5,530,778	5,591,666	5,141,615	5,661,386	5,366,500	1,859,087	0	0	0	46,158,458
10 IBNR Accrual	90,950	94,858	95,889	96,587	84,790	140,328	169,669	652,856	4,723,806	0	0	0	6,149,733
11 Total Medical Expenses	6,065,118	6,367,822	5,756,596	5,923,810	6,005,391	5,615,086	6,166,138	6,355,210	6,918,777	0	0	0	55,173,947
12 Total Administrative Expenses	810,545	838,181	858,969	752,987	794,262	836,134	822,185	826,108	792,657	0	0	0	7,332,027
13 Total Expenses	6,875,663	7,206,003	6,615,565	6,676,797	6,799,653	6,451,220	6,988,323	7,181,318	7,711,434	0	0	0	62,505,974
14 Net Income Before Taxes	(390,126)	(623,408)	(18,533)	(11,828)	47,721	501,210	(277,371)	(377,237)	(844,702)	0	0	0	(1,994,271)
15 % of Medical Exp to Premiums + BSP	92.7%	96.9%	87.4%	89.0%	87.9%	80.9%	92.0%	93.6%	101.1%	0.0%	0.0%	0.0%	91.2%
16 % of Administrative Exp to Premiums + BSP	12.4%	12.8%	13.0%	11.3%	11.6%	12.0%	12.3%	12.2%	11.6%	0.0%	0.0%	0.0%	12.1%
17 % of Net Income to Total Revenues	-6.0%	-9.5%	-0.3%	-0.2%	0.7%	7.2%	-4.1%	-5.5%	-12.3%	0.0%	0.0%	0.0%	-3.3%
18 Performance Assessment													
19 Quality Challenge Award													
20 Hospital Inpatient Incentive - Shared Savings Award													
21 Hospital Inpatient Disincentive - Admin Fee at Risk													
22 Liquidated Damages	(8,400)	0	0	0	(1,000)	0	(4,550)	0	0				(13,950)

Note: Reporting is on an incurred basis. All prior months' data must be updated to reflect each reported month on an incurred basis, including revised monthly IBNR estimates.