

TERMS USED IN FINANCIAL STATISTICAL REPORTS (FSRs)

Total Member Months - Number of members enrolled in each month. YTD is the sum of the individual month's membership.

Revenues:

- **Premiums** – Capitation payments paid to HMOs by HHSC
- **Delivery Supplemental Payments** – A one-time per pregnancy supplemental payment made by HHSC to STAR, CHIP and CHIP Perinatal HMOs.
- **Bariatric Supplemental Payments** – A one-time per bariatric surgery supplemental payment made by HHSC to STAR, STAR+PLUS, and STARHealth HMOs.
- **Investment Income** – All interest and dividend income resulting from investment of funds received.
- **Other Income** – Any and all income generated from other sources.

Medical Expenses:

- **Capitated Services:**
 - *Single Service* – Amounts paid to providers that do not pay claims to other providers from the capitation payments received.
 - *Delegated Networks* – Capitation amounts paid to subcontracted individual professional associations (IPAs). These funds are used to pay claims for services performed by an integrated delivery system under contract with the IPA.
- **IBNR Accrual Medical Expenses** – Incurred But Not Reported (IBNR) accrual medical expenses are an estimate of the expected healthcare expenses incurred, but not paid, based on claims lag schedules and completion factors, as well as any counts of services rendered but not billed, e.g., pre-authorized hospital days.

Administrative Expenses – includes those expenses that are directly or indirectly in support of the Texas Medicaid Service Delivery Area (SDA) operations of the MCO. Administrative expenses include:

- Salaries, wages, and other benefits
- Employee bonuses and commissions
- Payroll taxes
- Legal fees and expenses
- Auditing, actuarial, and other consulting
- Travel expenses
- Marketing and advertising
- Postage, shipping, and telephone
- Printing and office supplies
- Space rental
- Utilities and maintenance
- Building depreciation
- Equipment depreciation
- Equipment rental
- Outsourced services
- Insurance, except on real estate, excludes reinsurance premiums
- Premium tax
- Regulatory authority licenses and fees
- Affiliated company allocations/charges – portion of any affiliated company management fees and/or other allocations/charges incurred by the affiliate on behalf of the MCO that are charged to the Texas Medicaid SDA operations
- Other administrative expenses – other expenses not specifically identified in any of the above administrative expense classifications.

STAR+PLUS HMO Program Financial Statistical Report

Organization: Superior HealthPlan, Inc
Service Area: Bexar
Submission Date: 06/29/09
Submission Type: Quarterly
Accrual Date: 05/31/09

Part 1: Summary Income Statements (Dollars), All Coverage Groups Combined

Incurring Months:	September	October	November	December	January	February	March	April	May	June	July	August	YTD
1 Total Member Months	24,837	24,851	24,900	24,832	25,031	25,195	25,251	25,462	25,349	0	0	0	225,708
Revenues:													
2 Premiums (HHSC Capitation)	13,186,157	13,158,413	13,240,777	13,314,446	13,426,277	13,517,255	13,160,284	13,415,556	13,663,938	0	0	0	120,083,102
3 Bariatric Supplemental Payments	0	0	0	0	0	0	0	0	0	0	0	0	0
4 Investment Income	(55,625)	28,748	28,781	30,267	29,309	27,845	28,976	28,237	18,168				164,706
5 Other Revenue													0
6 Total Revenues	13,130,532	13,187,161	13,269,558	13,344,713	13,455,586	13,545,100	13,189,260	13,443,793	13,682,106	0	0	0	120,247,808
Medical Expenses:													
Capitated Services:													
7 Single Service	0	0	0	0	0	0	0	0	0	0	0	0	0
8 Delegated Networks	756,421	758,335	760,975	759,937	843,882	851,886	854,056	860,825	855,871	0	0	0	7,302,189
9 Fee-For-Service	10,377,288	10,782,392	9,802,697	10,380,677	10,315,953	10,033,144	10,912,202	9,918,246	3,127,285	0	0	0	85,649,886
10 IBNR Accrual	443,035	452,287	455,887	456,692	459,011	533,003	376,172	1,310,585	7,295,648	0	0	0	11,782,320
11 Total Medical Expenses	11,576,744	11,993,014	11,019,559	11,597,306	11,618,846	11,418,034	12,142,430	12,089,656	11,278,804	0	0	0	104,734,394
12 Total Administrative Expenses	1,537,808	1,604,543	1,668,828	1,477,306	1,504,430	1,580,402	1,647,419	1,603,815	1,509,591	0	0	0	14,134,140
13 Total Expenses	13,114,552	13,597,557	12,688,387	13,074,612	13,123,276	12,998,436	13,789,849	13,693,471	12,788,395	0	0	0	118,868,534
14 Net Income Before Taxes	15,980	(410,396)	581,171	270,101	332,310	546,664	(600,589)	(249,678)	893,711	0	0	0	1,379,274
15 % of Medical Exp to Premiums + BSP	87.8%	91.1%	83.2%	87.1%	86.5%	84.5%	92.3%	90.1%	82.5%	0.0%	0.0%	0.0%	87.2%
16 % of Administrative Exp to Premiums + BSP	11.7%	12.2%	12.6%	11.1%	11.2%	11.7%	12.5%	12.0%	11.0%	0.0%	0.0%	0.0%	11.8%
17 % of Net Income to Total Revenues	0.1%	-3.1%	4.4%	2.0%	2.5%	4.0%	-4.6%	-1.9%	6.5%	0.0%	0.0%	0.0%	1.1%
18 Performance Assessment													
19 Quality Challenge Award													
20 Hospital Inpatient Incentive - Shared Savings Award													
21 Hospital Inpatient Disincentive - Admin Fee at Risk													
22 Liquidated Damages	(5,100)	0	0	0	(1,200)	0	(4,550)	0	0				(10,850)

Note: Reporting is on an incurred basis. All prior months' data must be updated to reflect each reported month on an incurred basis, including revised monthly IBNR estimates.