

TERMS USED IN FINANCIAL STATISTICAL REPORTS (FSRs)

Total Member Months - Number of members enrolled in each month. YTD is the sum of the individual month's membership.

Revenues:

- **Premiums** – Capitation payments paid to HMOs by HHSC
- **Delivery Supplemental Payments** – A one-time per pregnancy supplemental payment made by HHSC to STAR, CHIP and CHIP Perinatal HMOs.
- **Bariatric Supplemental Payments** – A one-time per bariatric surgery supplemental payment made by HHSC to STAR, STAR+PLUS, and STARHealth HMOs.
- **Investment Income** – All interest and dividend income resulting from investment of funds received.
- **Other Income** – Any and all income generated from other sources.

Medical Expenses:

- **Capitated Services:**
 - *Single Service* – Amounts paid to providers that do not pay claims to other providers from the capitation payments received.
 - *Delegated Networks* – Capitation amounts paid to subcontracted individual professional associations (IPAs). These funds are used to pay claims for services performed by an integrated delivery system under contract with the IPA.
- **IBNR Accrual Medical Expenses** – Incurred But Not Reported (IBNR) accrual medical expenses are an estimate of the expected healthcare expenses incurred, but not paid, based on claims lag schedules and completion factors, as well as any counts of services rendered but not billed, e.g., pre-authorized hospital days.

Administrative Expenses – includes those expenses that are directly or indirectly in support of the Texas Medicaid Service Delivery Area (SDA) operations of the MCO. Administrative expenses include:

- Salaries, wages, and other benefits
- Employee bonuses and commissions
- Payroll taxes
- Legal fees and expenses
- Auditing, actuarial, and other consulting
- Travel expenses
- Marketing and advertising
- Postage, shipping, and telephone
- Printing and office supplies
- Space rental
- Utilities and maintenance
- Building depreciation
- Equipment depreciation
- Equipment rental
- Outsourced services
- Insurance, except on real estate, excludes reinsurance premiums
- Premium tax
- Regulatory authority licenses and fees
- Affiliated company allocations/charges – portion of any affiliated company management fees and/or other allocations/charges incurred by the affiliate on behalf of the MCO that are charged to the Texas Medicaid SDA operations
- Other administrative expenses – other expenses not specifically identified in any of the above administrative expense classifications.

CHIP Perinatal HMO Program Financial Statistical Report

Organization:	Superior Health Plan, Inc.
Service Area:	Travis
Submission Date:	06/29/09
Submission Type:	Quarterly
Accrual Date:	05/31/09

Part 1: Summary Income Statements (Dollars), All Coverage Groups Combined

Incurred Months:	September	October	November	December	January	February	March	April	May	June	July	August	YTD
1 Total Member Months	5,732	5,673	5,649	5,755	5,773	5,638	5,674	5,491	4,974	0	0	0	50,359
Revenues:													
2 Premiums (HHSC Capitation)	2,733,447	2,710,124	2,687,828	2,725,708	2,732,741	2,668,393	1,257,893	1,210,914	1,093,474	0	0	0	19,820,522
3 Delivery Supplemental Payments	18,600	9,300	6,200	18,600	12,400	3,100	12,400	12,400	3,100	0	0	0	96,100
4 Investment Income	(37,477)	10,919	11,008	11,687	11,881	11,460	12,046	11,720	11,696				54,941
5 Other Revenue													0
6 Total Revenues	2,714,570	2,730,343	2,705,036	2,755,995	2,757,022	2,682,953	1,282,339	1,235,034	1,108,270	0	0	0	19,971,563
Medical Expenses:													
Capitated Services:													
7 Single Service	5,609	3,853	4,874	3,542	14,402	3,887	4,082	3,871	3,963	0	0	0	48,084
8 Delegated Networks	8,151	8,067	8,033	8,184	8,717	8,513	8,568	8,291	7,511	0	0	0	74,035
9 Fee-For-Service	1,261,251	1,176,879	1,057,115	1,531,459	1,161,456	1,087,177	926,014	802,549	355,840	0	0	0	9,359,739
10 IBNR Accrual	1,921	1,933	2,404	69,414	4,265	35,424	68,954	194,049	666,804	0	0	0	1,045,168
11 Total Medical Expenses	1,276,932	1,190,733	1,072,425	1,612,598	1,188,840	1,135,001	1,007,618	1,008,761	1,034,118	0	0	0	10,527,025
12 Total Administrative Expenses	127,685	122,807	124,440	126,939	122,793	123,638	101,132	97,667	99,182	0	0	0	1,046,284
13 Total Expenses	1,404,617	1,313,540	1,196,865	1,739,537	1,311,633	1,258,639	1,108,750	1,106,428	1,133,300	0	0	0	11,573,309
14 Net Income Before Taxes	1,309,953	1,416,803	1,508,171	1,016,458	1,445,389	1,424,314	173,589	128,606	(25,030)	0	0	0	8,398,254
15 % of Medical Exp to Premiums + DSP	46.4%	43.8%	39.8%	58.8%	43.3%	42.5%	79.3%	82.5%	94.3%	0.0%	0.0%	0.0%	52.9%
16 % of Administrative Exp to Premiums + DSP	4.6%	4.5%	4.6%	4.6%	4.5%	4.6%	8.0%	8.0%	9.0%	0.0%	0.0%	0.0%	5.3%
17 % of Net Income to Total Revenues	48.3%	51.9%	55.8%	36.9%	52.4%	53.1%	13.5%	10.4%	-2.3%	0.0%	0.0%	0.0%	42.1%
18 Performance Assessment													
19 Quality Challenge Award													
20 Liquidated Damages													0

Note: Reporting is on an incurred basis. All prior months' data must be updated to reflect each reported month on an incurred basis, including revised monthly IBNR estimates.