

6.A. HISTORICALLY UNDERUTILIZED BUSINESS SUPPORTING SCHEDULE

82nd Regular Session, Agency Submission, Version 1
Automated Budget and Evaluation System of Texas (ABEST)

Date: **8/20/2010**
Time: **4:34:10PM**

Agency Code: **529** Agency: **Health and Human Services Commission**

COMPARISON TO STATEWIDE HUB PROCUREMENT GOALS

A. Fiscal Year 2008 - 2009 HUB Expenditure Information

Statewide HUB Goals	Procurement Category	<u>HUB Expenditures FY 2008</u>				Total Expenditures FY 2008	<u>HUB Expenditures FY 2009</u>				Total Expenditures FY 2009
		% Goal	% Actual	Diff	Actual \$		% Goal	% Actual	Diff	Actual \$	
11.9%	Heavy Construction	11.9 %	0.0%	-11.9%	\$0	\$2,105	11.9 %	0.0%	-11.9%	\$0	\$900
26.1%	Building Construction	26.1 %	99.3%	73.2%	\$16,357	\$16,469	26.1 %	0.0%	-26.1%	\$0	\$0
57.2%	Special Trade Construction	57.2 %	6.7%	-50.5%	\$85,261	\$1,267,960	57.2 %	41.4%	-15.8%	\$1,243,967	\$3,003,071
20.0%	Professional Services	20.0 %	39.1%	19.1%	\$1,861,326	\$4,754,813	20.0 %	42.3%	22.3%	\$1,613,204	\$3,813,753
33.0%	Other Services	33.0 %	18.0%	-15.0%	\$89,692,128	\$499,510,109	33.0 %	15.5%	-17.5%	\$89,121,602	\$574,193,800
12.6%	Commodities	12.6 %	29.0%	16.4%	\$17,603,124	\$60,746,200	12.6 %	34.1%	21.5%	\$20,677,951	\$60,593,232
	Total Expenditures		19.3%		\$109,258,196	\$566,297,656		17.6%		\$112,656,724	\$641,604,756

B. Assessment of Fiscal Year 2008 - 2009 Efforts to Meet HUB Procurement Goals

Attainment:

The agency attained or exceeded three of the six, or 50%, of the applicable statewide HUB procurement goals in Fiscal Year 2008.

The agency attained or exceeded two of the six, or 33%, of the applicable statewide HUB procurement goals in Fiscal Year 2009.

During the fiscal year 2008 and 2009 the Health and Human Services commission (HHSC) spent \$109,258,196 (or 19.2%) and \$112,656,724 (or 17.5%) of its total expenditures, respectively, with HUBs. These numbers exceeded the statewide HUB average of 13.5% in 2008 and 14.5% in 2009. Additionally, the Annual HUB Report published by the Comptroller of Public Accounts (CPA) ranked HHSC third in total HUB expenditures and third in total percentage with HUBs among the "top 10" spending agencies in FY 2008 and FY 2009.

Applicability:

The "Heavy Construction" and "Building Construction" categories are not applicable to agency operations in either FY 2008 or FY 2009 since the agency did not have any strategies or programs related to Heavy and Building Construction. The amounts shown in Section A for these categories are operational expenditures.

Factors Affecting Attainment:

Due to competitive bidding requirements and good and services procured in the respective categories, the agency did not attain the goals in the "Special Trade Construction" and "Other Services" categories in either FY 2008 or FY 2009.

"Good-Faith" Efforts:

Good faith efforts to maximize HUB participation during FY 2008 and FY 2009 included:

- Administered the CPA's HUB Rules;

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- Sponsored 10 Mentor-Protégé relationships and continued to identify and establish additional relationships (34 TAC 20.28);
- Determined subcontracting opportunities, inclusion of required HUB subcontracting plans in contracts when applicable, and compliance evaluation of HUB subcontracting plans (34 TAC 20.14);
- Participated in 57 economic opportunity forums and related HUB outreach events;
- Participated in 23 Health and Human Services (HHS) Internal HUB forums, collectively, providing 44 HUBs the opportunity to give presentations to agency staff and management (34 TAC 20.27);
- Spent ~\$22.2 Million with certified HUBs with procurement card expenditures;
- Spent ~\$13.7 Million in non-HUB reportable object codes with certified HUBs through subcontracting;
- Co-sponsored two CPA Procurement Connection Seminars and Expos, eight Texas Department of Transportation (TX DOT) Small Business Briefings, three "Selling Texas One Region at a Time" forums, two "Doing Business Texas Style" Spot Bid Fairs, and hosted the HHS HUB Vendor Fair 2008 and 2009.